

## WELCOME BACK!

"If we don't change, we don't grow. If we don't grow, we aren't really changing."

INTRODUCTION OF LEADERSHIP CHANGE The Wyoming Medication Donation Program began as a pilot project in 2005 and has flourished into a distinguished resource for hundreds of people across the state. Throughout the program's history, there have been many changes that have all contributed to its growth and development. With that in mind, we are pleased to announce and introduce our new program manager, Sarah Gilliard. Effective June 2019, Sarah will lead the program into new and continued endeavors as the program progresses and blossoms. We appreciate your continued affiliation with the Wyoming Medication Donation Program and look forward to future partnerships that will facilitate further program expansion.



## About me: Sarah Gilliard, PharmD.

Sarah has been with the Wyoming Medication Donation Program since December 2018. Prior to her current role, she worked as a retail pharmacist in Riverton and Rock Springs, WY. Born and raised in Florida, she graduated pharmacy school in May 2017 from Nova Southeastern University in Fort Lauderdale, FL and moved out to Wyoming right after graduation. In her spare time, Sarah enjoys getting outside with her dog (a 3 year-old French Bulldog named Frankie); some of her favorite activities include photography, archery, horseback riding, kayaking, and traveling.



One of the changes that we have implemented in our program is a new inventory management strategy. This will help in assisting our patients more efficiently and is meant to streamline accessibility. Our inventory is updated every weekday, which is a big change! We hope this helps our affiliating clinics, patients, and dispensing sites.

To view our inventory click the link below:

https://health.wyo.gov/wp-content/uploads/2019/06/DrugList 06 26 2016.pdf



Prescription Assistance Programs have emerged in an effort to help patients who lack health insurance or prescription drug coverage to obtain the medications they need. These programs are typically offered by pharmaceutical companies to provide free or low-cost prescription drugs to qualifying individuals.

The Wyoming Medication Donation Program works to provide short-term assistance through medication donations. Our program does not have a consistent supply of donations, and our inventory fluctuates frequently. Utilizing a Prescription Assistance Program is intended to help patients long-term, especially with high priced or rarely donated drugs.

We will only assist patients that are already qualified for our program.

This portion of our program is currently in a pilot phase and will be a permanent part of our program soon. We will continue to keep you updated along the way.

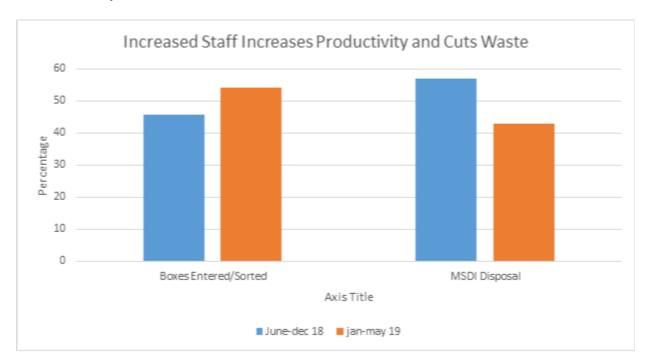


Our innovative program has been continuously changing and thriving for the last 12 years. As you can see in 2017, we made a change that impacted our program for the better. We stopped accepting medications for disposal and encouraged usable donations only. With this change, the amount of pounds we took in via donations was significantly lower. However, the number of patients we served and the amount of usable medications remained, which means we are increasing efficiency!

2017 (taking disposal and medical supplies)	2018 (no disposal/medical supplies)	2019 6 MONTH UPDATE
Donations: 14,500 LBS	Donations: 6,000 LBS	Donations: 3,320 LBS
Usable AWP value: \$4.1 million	Usable AWP value: \$3.4 million	Usable AWP value: \$1,652,306.05
Disposal: 4,034 LBS	Disposal: 2,586 LBS	Disposal: 1,481 LBS
# of Pts Served: 2,967	# of Pts Served: 2,866	# of Pts Served: Reported at the end of the year
Value of RX's Mailed: \$2,691,469	Value of RX's Mailed: \$2,337,156	Value of RX's Mailed: \$952,087

## <u>Increased Staff Increases Productivity and Cuts Waste (graph below):</u>

In December 2018 our staffing doubled, and this has helped our program become more efficient. This is illustrated below, as we sorted incoming donations and entered them into our computer's inventory at a higher rate. We also processed less disposal, which could be contributed to expiring out less medications from the shelf (due to utilizing it in a more timely manner to fill prescriptions with more staff).





The Wyoming Medication Donation Program continues to thrive and flourish with the help of our donors, affiliates, promoters, and YOU! While we are restructuring our staff at this time, we are still dedicated to assisting our patients and continuing to grow. Thank you for your continued support and partnership.

